



WILLOWTREE
PLANNING

CAPABILITY STATEMENTS

—

Turning development concepts
and visions into reality

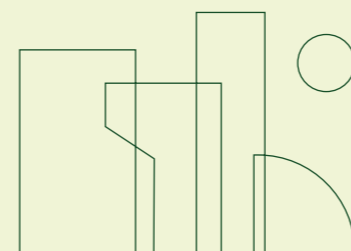




WILLOWTREE PLANNING

Transforming development concepts and visions into living, breathing outcomes. Willowtree Planning is a leading national town planning consultancy that specialises in statutory and strategic planning and development matters across the Australian eastern seaboard.

“We combine experience, expertise and efficient project delivery to provide the best possible results, no matter the scale and scope.”



Bringing your developments to life



ABOUT US

Born in 2010, Willowtree Planning is a leading national town planning consultancy that specialises in statutory and strategic planning and development matters across the Australian eastern seaboard.

Regardless of the project size, we take the time to understand our clients' needs and provide clarity upfront in terms of planning challenges and realistic approval timeframes associated with their projects, to allow ease in decision making, and instil confidence when embarking on their development journey.

We're connected too - we've built extensive relationships with local and state government offices and agencies, so we're in the know when it comes to the latest industry best practices and know where to go to make things happen.



OUR TEAM

Our highly skilled, close-knit team have rolled up their sleeves and worked on thousands of development projects across New South Wales, Queensland and Victoria - with project scope spanning everything from residential, commercial, retail to education, health, aged care and industrial minor and major projects.

Our diverse backgrounds make us well placed to deliver solutions to complex problems, and this is something that motivates and unites our team and enables us to deliver unbeatable results for our clients.



DELIVERY/APPROACH

Your projects are our projects

At Willowtree Planning, we combine our will to win, commercial understanding, and appreciation and love for strategic and statutory planning, to achieve the desired result for our clients—working closely together to deliver the best result.

Staying Connected

We build and nurture robust relationships with our clients and stakeholders, with reliability and trust at the core. We have respect for each other, our clients and the external teams involved in each project, and this allows us to do our best work and create ideal outcomes for all parties.





DELIVERY/APPROACH

In It Together

At Willowtree Planning, we're there for every step of the development journey, from the earliest stages of project inception, through the approval process, to post-approval assistance—maximising opportunities and reducing risk to enhance confidence in our clients.

Our Team

At the heart of Willowtree Planning is a team of big thinkers, with innovative ideas and the skills to get them done. With extensive experience in the private and public sector both in Australia and abroad, we've got the best in the biz under our roof - ready to get the job done.





CAPABILITIES

Major Projects & State Significant Applications

TAKING THE PAIN OUT OF PROJECTS

Embarking on a new development journey is exciting but it can also be daunting when you're presented with the task of navigating the necessary approvals process to achieve your desired outcome.

At Willowtree, we take this highly technical and imperative admin off your hands and establish the correct approvals pathway for you to ensure your project and application is well made and moves through the approvals process on a path of least resistance.

STATUTORY AND STRATEGIC APPROVALS ADVICE

We plan from the ground up and have extensive knowledge of all types of approvals processes relevant to your state, and can quickly map out what type of application suits your development project.

DEVELOPMENT APPLICATION PREPARATION

We'll assist to prepare and submit to the local council or state government outlining the layout, technical reports and plans required for your proposed development and of course the regulatory costs.

STATE SIGNIFICANT DEVELOPMENT APPLICATION

Having undertaken the first private State & regional Development Application in NSW in 2011, we have gone on to prepare many (SSDA Applications) across multiple sectors including Health, Education, Film & TV, Industrial and Data Centres. Our in depth knowledge of the process and the regulatory authorities expectations make us a leader in the preparation and management of major project applications.

PLANNING PROPOSALS & REZONING APPLICATIONS

If rezoning is the goal, where appropriate, we'll put together a rezoning application that exudes site and strategic merit to attempt to change the current zoning by-law provisions as they apply to your property, to enable you to often achieve a higher and better use and or development outcome for your site.

TOWN PLANNING/DUE DILIGENCE

We'll help you undertake any necessary town planning/due diligence investigations prior to purchase, to enable you to assess the planning risks and opportunities associated with the transaction, to eliminate any uncertainty you may have.

LAND AND STRATA SUBDIVISION

If strata titling or a strata title subdivision are part of your plan, we'll handle the process so it runs smoothly end to end.

MASTER PLANNING

Our team, in collaboration with our technical experts, will develop a comprehensive master plan to make connections between buildings, social settings and their surrounding environments. .



CAPABILITIES

DCP PREPARATION

Where applicable, we'll collaborate with urban designers and architects, and other key experts, to prepare a DCP for inclusion with your rezoning Application or development application.

PROJECT COORDINATION & MANAGEMENT

While we aren't project managers, we are able to assist in assembling the right team of consultants required to obtain your development approval prior to a Project Manager being engaged.

COMMUNITY CONSULTATION

As community consultation is required on many of our projects, we actively participate and contribute to the process in terms of presenting to community groups, including councils, documenting the process in accordance with state government guidelines.

DESIGN COMPETITION COORDINATION

While design competitions are generally limited to new commercial buildings in key strategic and CBD locations, some other major projects also may need design excellence to be achieved through the Government Architects office. We have experience in successfully preparing and managing the design competition process with relevant councils to ensure your site can achieve design excellence and be developed as a strategic landmark within sensitive CBD locations.





PROJECTS

Equipped with dogged determination and a proactive, integrated approach, no project is too large or too small for Willowtree Planning to take on.

Our highly skilled, close-knit team have rolled up their sleeves and worked on thousands of development projects across New South Wales, Queensland and Victoria - with project scope spanning everything from residential, commercial, retail to education, health, aged care and industrial minor and major projects.





PROJECT EXPERIENCE

STATE SIGNIFICANT DEVELOPMENT



PACIFIC BAY RESORTS STUDIO & VILLAGE COFFS HARBOUR

Pacific Bay Resorts

\$450 MILLION



KEMPS CREEK WAREHOUSE, LOGISTICS & FACILITIES HUB

Frasers Property & Altis Property Partners

\$300 MILLION



WOLLONGONG PRIVATE HOSPITAL, WOLLONGONG

Ramsay Health Care

\$68 MILLION



HORSLEY DRIVE BUSINESS PARK

Western Sydney parklands Trust Premiers Department

\$180 MILLION



WOOLWORTHS JANUS PROJECT

Woolworths Group

\$1 BILLION



NORTHSIDE GOSFORD PRIVATE HOSPITAL

AA Crown Holdings

\$250 MILLION



ST ALOYSIUS COLLEGE, NTH SYDNEY

Bloompark Consulting

\$85 MILLION



OAKDALE CENTRAL INDUSTRIAL ESTATE

Goodman

\$250 MILLION



PROJECT EXPERIENCE

—
**STATE SIGNIFICANT
DEVELOPMENT**



SNACK BRANDS

Altis Property Partners

\$70 BILLION



RIVERVIEW COLLEGE

Jesuits

\$120 MILLION



**LANE COVE
DATA CENTRE**

Greenbox Architecture

\$216 MILLION



**ASSYRIAN
PRIMARY SCHOOL**

Assyrian School Ltd

\$69 MILLION



PROJECT EXPERIENCE

—
RETAIL



**CENTRO WARRIEWOOD
WARRIEWOOD SQUARE**

Federation Centres

\$44 MILLION



**LAKE MACQUARIE FAIR
MOUNT HUTTON**

Charter Hall

\$40 MILLION



**LIQUOR RETAIL STORE
EMU PLAINS**

Dan Murphys

\$6 MILLION



**CASTLE HILL
HOMEMAKER CENTRE**

Aventus

\$30 MILLION



**NORTHBRIDGE PLAZA
UPGRADE, NORTHBRIDGE**

AMP

\$12 MILLION



**BUNNINGS UPGRADE
MAITLAND & BALGOWLAH**

Bunnings

\$16 MILLION



**KOORRINGAL MALL
WAGGA WAGGA**

Ryter Management

\$19 MILLION



**GLENROSE
SHOPPING CENTRE**

Woolworths

\$40 MILLION



PROJECT EXPERIENCE

RESIDENTIAL



**RESIDENTIAL FLAT BUILDING,
MIDDLETON AVENUE, CASTLE HILL**

Norwest Projects

\$90 MILLION



**THE GABLES, BOX HILL NORTH
MASTERPLANNED COMMUNITY**

Celestino

\$4 BILLION



**RESIDENTIAL FLAT BUILDING,
CARLINGFORD**

Sun Property

\$15 MILLION



**MIXED USE DEVELOPMENT,
RYDE**

Artro Management

\$60 MILLION



BURWOOD

Ascot Project Management

\$60 MILLION



**NELSONS RIDGE,
GREYSTANES**

Lend Lease

\$5 BILLION



PROJECT EXPERIENCE

—
**PLANNING
PROPOSALS**



MELROSE PARK

Goodman



**THE GABLES
BOX HILL NORTH TOWN CENTRE**

Celestino



NORTHSIDE WEST

Ramsay Health Care



NORTHSIDE GREENWHICH

Ramsay Health Care



PROJECT EXPERIENCE

INDUSTRIAL



**HORSLEY DRIVE
BUSINESS PARK**
Western Sydney Parklands Trust
\$180 MILLION



**FERNDELL STREET SOUTH
GRANVILLE, MULTI-UNIT SCHEME**
Dexus
\$71 MILLION



SNACK BRANDS
Altis Property Partners
\$70 MILLION



**JAYCAR HIGH BAY WAREHOUSE,
EASTERN CREEK**
Frasers Property Australia
\$25 MILLION



**OAKDALE CENTRAL (SSDA)
INDUSTRIAL ESTATE**
Goodman
\$250 MILLION



**LANE COVE
DATA CENTRE (SSDA)**
Greenbox Architecture
\$216 MILLION



**AUSTRALIA POST DISTRIBUTION
FACILITY, CHULLORA**
Charter Hall
\$28 MILLION



**OI WAREHOUSE AND
DISTRIBUTION FACILITY, PENRITH**
Cadence
\$40 MILLION

PROJECT EXPERIENCE

HOTELS



THE EXCHANGE HOTEL DARLINGHURST, SYDNEY

Eastern Property Alliance

\$3 MILLION



KURRAJONG HOTEL ERSKINEVILLE, SYDNEY

Eastern Property Alliance

\$2 MILLION



SHANGRI LA HOTEL REFURB THE ROCKS, SYDNEY

Pure Projects

\$12 MILLION



TOWN HALL HOTEL BALMAIN, SYDNEY

Eastern Property Alliance

\$20 MILLION



THE EXCHANGE HOTEL BALMAIN, SYDNEY

Eastern Property Alliance

\$2 MILLION



CITY HOTEL KENT STREET, SYDNEY

Brett Strauss

\$1 MILLION



THE EDMONSON EDMONSON PARK, LIVERPOOL

Peter de Angelis

\$21 MILLION



PROJECT EXPERIENCE

EDUCATION



**RIVERVIEW COLLEGE,
RIVERVIEW**

Jesuits

\$120 MILLION



**ABERCROMBIE EDUCATIONAL
PRECINCT, SYDNEY UNIVERSITY**

John Holland Group

\$84 MILLION



**BEDFORD COLLEGE
NORWEST BUSINESS PARK**

Bedford College

\$4 MILLION



**AUSTRALIAN INSTITUTE
OF MANAGEMENT, SYDNEY**

Pure Projects

\$8 MILLION



**CRONULLA HIGH SCHOOL
CRONULLA**

Bluestone Property Group

\$60 MILLION



**SIKH GRAMMAR SCHOOL
ROUSE HILL**

PMDL Architecture

\$147 MILLION



**ST ALOYSIUS COLLEGE,
NORTH SYDNEY**

Bloompark Consulting

\$85 MILLION



**ST PETER & PAUL ASSYRIAN
PRIMARY SCHOOL, CECIL PARK**

PMDL Architecture

\$30 MILLION



PROJECT EXPERIENCE

HEALTH



CALVARY BRUCE PRIVATE HOSPITAL, CANBERRA

Calvary Health Care

\$90 MILLION



WOLLONGONG PRIVATE HOSPITAL, WOLLONGONG

Ramsay Health Care

\$120 MILLION



LAKE MACQUARIE PRIVATE HOSPITAL, GATESHEAD

Ramsay Health Care

\$15 MILLION



MITCHAM PRIVATE HOSPITAL MITCHAM, VIC

Ramsay Health Care

\$46 MILLION



MT WILGA PRIVATE HOSPITAL, HORNSBY

Bluestone Property Group

\$34 MILLION



SOUTHERN HIGHLANDS PRIVATE HOSPITAL, BOWRAL

Ramsay Health Care

\$22 MILLION



STRATHFIELD PRIVATE HOSPITAL, BURWOOD

Ramsay Health Care

\$85 MILLION



CALVARY RYDE RETIREMENT COMMUNITY

Calvary Health Care

\$30 MILLION



PROJECT EXPERIENCE

—
HEALTH



**NORTH SHORE PRIVATE
HOSPITAL, ST LEONARDS**

Ramsay Health Care

\$17 MILLION



**CALVARY BETHLEHEM HEALTH
& RETIREMENT PRECINCT
CAULFIELD SOUTH**

Calvary Health Care

\$146 MILLION





PROJECT EXPERIENCE

COMMERCIAL



LIVERPOOL QUARTER, LIVERPOOL

Mackay Corp

\$160 MILLION



10 VALENTINE AVE, PARRAMATTA

Australian Unity

\$100 MILLION



75 GEORGE STREET PARRAMATTA

Corval

\$10 MILLION



150 GEORGE STREET PARRAMATTA

Colonial First State

\$30 MILLION



32-34 RICKETTY STREET MASCOT

Linkcity

\$48 MILLION



191 O'RIORDAN STREET, MASCOT

Goodman Propoerty Services

\$40 MILLION



89 YORK STREET SYDNEY

Fife Capital

\$8 MILLION



HEAD OFFICE, NORWEST BUSINESS PARK, SYDNEY

Project Control Group

\$8 MILLION



PROJECT EXPERIENCE

RESIDENTIAL AGED CARE



CASTLE HILL RSL PTY LTD

77 Castle Street, Castle Hill

\$340 MILLION



CALVARY BETHLEHEM HEALTH AND RETIREMENT PRECINCT, CAULFIELD SOUTH

Calvary Health Care

\$180 MILLION



ELARA RETIREMENT LIVING COMMUNITY

Stockland

\$30 MILLION



GLENMORE PARK RESIDENTIAL CARE FACILITY

Opal Aged Care

\$40 MILLION



CALVARY RYDE RETIREMENT COMMUNITY

Calvary Health Care

\$48 MILLION



RESIDENTIAL CARE 1496 PACIFIC HWY, WARAWEE

Mark Moran Group

\$7 MILLION



MURRAY FARM ROAD, CARLINGFORD RESIDENTIAL CARE FACILITY

HB&B Property

\$35 MILLION



CAVALRY WARATAH

Cavalry Health Care

\$30 MILLION



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WILLOWTREE PLANNING

TESTIMONIALS

“Willowtree Planning continues to provide Calvary Health Care with solid and consistent town planning and approvals advices on a range of hospital, health and aged care developments. Their advices are always insightful and clear, and Calvary appreciates their proactive and strategic work in assessing changes to relevant legislation and approvals regulation, as they affect Calvary’s property portfolio and development pipeline”

ANGUS BRADLEY

National Manager/ Strategy and Development
CALVARY

“Willowtree Planning are not only good operators, but good people, which matters as we are in a relationship business. Whether it’s with our tenants, the agent community, consultants, or subcontractors, they all play a vital role in the overall success at Frasers. We like to work with people we can rely on and are available to assist when and where required. Chris, Andrew and the whole team understand how we work, how we operate, the things that are important to us and how to work together to get a successful outcome”

IAN BARTER

General Manager
FRASERS PROPERTY

“Willowtree Planning have partnered with Ramsay Health Care for almost a decade, delivering consistently excellent outcomes. The Willowtree team exhibit exemplary values through a solutions based approach. Always responsive and consistently proactive, Willowtree Planning have supported the growth of our business across the Eastern seaboard”

ALEX BELCASTRO

National Business Development Manager
RAMSAY HEALTH CARE

“We have worked with Chris and his team at WillowTree Planning for the past few years and could not recommend them highly enough. They have a good balance of strong planning knowledge, as well as an appreciation of the commercial viability of projects – something not a lot of planning teams possess. We look forward to continuing our relationship with WillowTree in the future.”

KATE CORRIGAN

Development Manager,
AVENTUS GROUP



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